

Optimum machine availability with ALPMA Service Contracts



There are thousands of ALPMA machines in action world-wide. Day in and day out they perform their work reliably and precisely. Complex installations working under constant high loads require regular inspections and servicing.

Punctual maintenance is often difficult, however, where time and manpower are in short supply.



The advantages at a glance

Service contract	CHECK	TASK	CALL
Inspection	+	+	+
Service report	+	-	-
Maintenance	-	+	+
Repair	-	+	+
Flexible choice of dates	-	-	+
Regular intervals	+	+	-
Discount on replacement parts 10 %	+	+	-
Price advantage	approx. 12 %	approx. 12 %	11 %

SERVICE CONTRACTS



ALPMA has the answer – three service contracts which take account of your individual requirements and offer you clear-cut cost benefits.

Compare our three packages. Which has the best advantages for you?

- ▶ Service**CHECK**
- ▶ Service**TASK**
- ▶ Service**CALL**

We would also be glad to join you in developing special solutions in addition to these three contracts. Tell us your wishes and requirements and we'll discuss what can be done.

ALPMA
Alpenland Maschinenbau GmbH
Alpenstrasse 39–43
83543 Rott am Inn
Germany

☎ +49/80 39/4 01-0
☎ +49/80 39/4 01-5 95
✉ info@alpma.de
🌐 www.alpma.de



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Production assured – with ALPMA

- ▶ Service**CHECK**
- ▶ Service**TASK**
- ▶ Service**CALL**

1



▶ **ServiceCHECK** covers the complete inspection of your installation. Our technicians monitor your machines while they are running and when they are at a standstill. A written report tells you what condition the installation is in and which maintenance jobs are necessary. To round off there is a complete list of the replacement parts needed.



A fixed fee is charged for the check. We agree a date with you in advance. After the check our technicians can help you with the necessary maintenance work, if you wish.

ALPMA grants a 10 % discount on such a follow-up order.

ServiceCHECK puts you on the safe side. Regular inspection of your installation protects you from annoying production stoppages.

Your advantages:

- ▶ Checks carried out by specialists
- ▶ Higher reliability of production
- ▶ Cost savings (approx. 12 %) through an attractive package price
- ▶ 10 % discount on a follow-up order (incl. replacement parts)



2



▶ **ServiceTASK** covers not only the monitoring and inspection of your installation but also the performance of essential follow-up work. Your machines are serviced and adjusted. Our team replaces wearing parts as required and gives your employees useful tips on how to operate the installation and keep it in good shape.

The number of maintenance visits and their timing are individually agreed. A package price based on particularly attractive terms is fixed. A discount of 10 % is granted in addition on the replacement parts needed.

ServiceTASK offers you ALPMA know-how and quality. Our experienced and excellently trained personnel ensures the maximum availability of your machinery.

This attractive offer makes it easy for you to decide in favor of ServiceTASK.



Your advantages:

- ▶ Short stoppages for maintenance
- ▶ Higher reliability of production
- ▶ Cost savings (approx. 12 %) through an attractive package price
- ▶ 10 % discount on replacement parts

3



▶ **ServiceCALL** is our complete solution offering you a maximum of freedom. You pay a certain sum for a service budget that can be structured and deployed in whichever way you wish. It is up to you whether you use our technicians for inspections, maintenance jobs, repairs or training sessions.

You have a free choice of dates to suit your individual requirements. And we add a bonus of 11 % to your service budget.

If you need maximum freedom for decisions, ServiceCALL is an offer not to be missed.

Your advantages:

- ▶ Maximum flexibility
- ▶ Order once only – requisition by phone when the need arises
- ▶ 11 % bonus